

Texas Workforce Commission

A Member of Texas Workforce Solutions

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Executive Director

Supplemental Summary Letter FY 2013 Semi-Annual HUB Report Agency 320

TWC Economic Opportunity Forum (EOF) activities for FY 2013 included:

- Co-hosting an Economic Opportunity Forum (EOF) February 5, 2013, in Austin, with the Teacher Retirement System of Texas, attended by over 60 vendors and state agencies. The event was highlighted by presentations about Department of Information Resources contracting opportunities and the state HUB program. It also included presentation by key managers from both TWC and TRS of the types of services they expect to buy during the rest of the fiscal year.
- Participating in 10 EOFs and minority Chambers of Commerce events throughout the state where TWC promoted local and statewide bid opportunities to HUBs.
- Creating a spreadsheet of contacts met at each EOF attended, and sharing it with our purchasing staff. The spreadsheet includes all contact information, CMBL/HUB status, and business description.
- Providing follow-up with vendors met through events noted above to provide more detailed information on TWC opportunities and on the HUB program.

Mentor Protégé Program activities included:

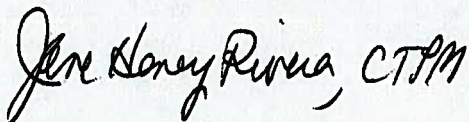
- Worked with AdvantTech and Unisys Corporation to sign a new Mentor-Protégé Agreement, which was completed in November, 2012.
- Continuous outreach to companies to educate them on the benefits of being in a Mentor/Protégé Pair relationship and to assist with matching pairs.

HUB Outreach activities for FY 2013 included:

- Participated in the 2013 Williamson County Small Business Summit as a panelist discussing how the state HUB program works and the opportunities agencies have for HUB vendors.
- Provided HUB program information and instructions on doing business with the state and how to get HUB Certified to vendors.
- Continued to direct vendors to appropriate state agencies and Local Workforce Development Boards (LWDB) that could provide them with information and contacts for additional purchases.

Other activities supporting the Agency's good faith efforts in its HUB program included:

- Participating in the Procurement and Business Capital Committee of the Greater Austin Hispanic Chamber of Commerce.
- Participating with the HUB Discussion Work Group to develop methods and process to assist minority and woman owned businesses on how to become HUB certified and what to do after they are.
- Following publication of final rules by the Texas Comptroller of Public Accounts that took effect September 15, 2011, TWC conducted the suggested analysis of past agency HUB expenditures per purchase category. When we compared our actual expenditures for two years with the new statewide goals, we determined to adopt the statewide goals as our HUB goals for FY 12-13.



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